

# Wizz Air









More Passenger and Route Growth at Bucharest Airport





31 October 2012 Bucharest

### **Wizz Air Today**



Carried passengers: 12 million in the past 12 months

Operating bases: 16 in 9 CEE countries

» Bulgaria: Sofia

» Czech Republic: Prague

» Hungary: Budapest

» Lithuania: Vilnius

» Macedonia: Skopje

» Poland: Katowice, Warsaw, Gdansk, Poznan and Wroclaw

» Romania: Bucharest, Cluj-Napoca, Timisoara and Targu-Mures

» Serbia: Belgrade

» Ukraine: Kiev

Routes operated: over 250 routes, 81 destinations, 29 countries

Fleet: 39 Airbus A320

Employees: 1,500

# Largest low-fares network connecting East and West

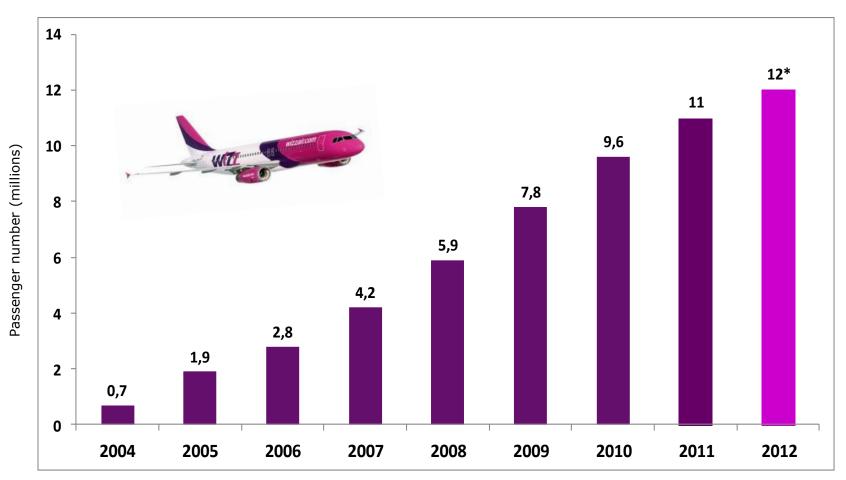


#### Wizz Air: 250+ low-fare routes across 29 countries



#### **Strong and Consistent Growth**





Wizz Air has achieved strong and consistent growth over the past 8 years and is well positioned to maintain this growth for the foreseeable future

\* Estimate

#### **Key Factors of Success**

Young, efficient fleet with high levels of utilization

type: Airbus 320, the most efficient narrow-body aircraft

size: 180 seats, provides low unit costs

age: new aircraft, less maintenance and higher reliability

utilization: 13 hours/day to spread fixed costs

Focus on cost efficiency

secondary airports: faster aircraft turnaround and lower airport costs

internet distribution: low distribution costs

innovation: passenger services that help deliver lower fares - always

latest technology: operational reliability and long-term cost saving

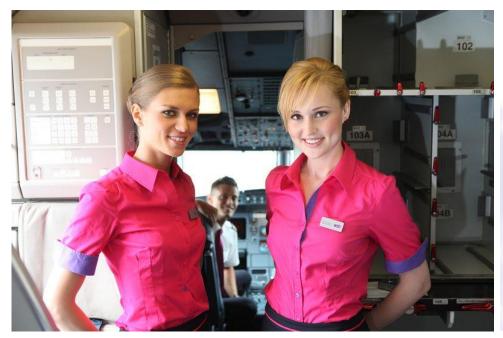
productive organization: 8,000 passengers per employee per year

Experienced management team with in-depth understanding of regional markets Wizz Air has a significant cost advantage vs. legacy carriers and other LCC



#### With a modern fleet and a team focused on excellence...

Wizz Air's fleet of **best-in-class** Airbus A320 aircraft is maintained by partners such as Lufthansa Technik who share the Airline's commitment to **safety** and **quality** 



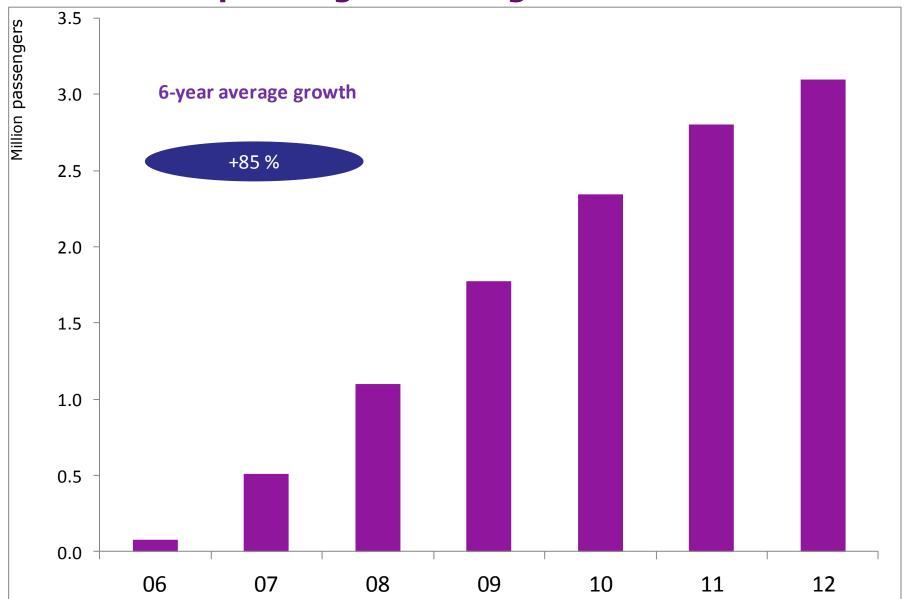


On board and on the ground, the airline's passion for excellence translates into **unbeatable value for money** 

...Wizz Air is the airline of choice for 12m passengers p.a.



## Wizz Air passenger traffic growth in Romania



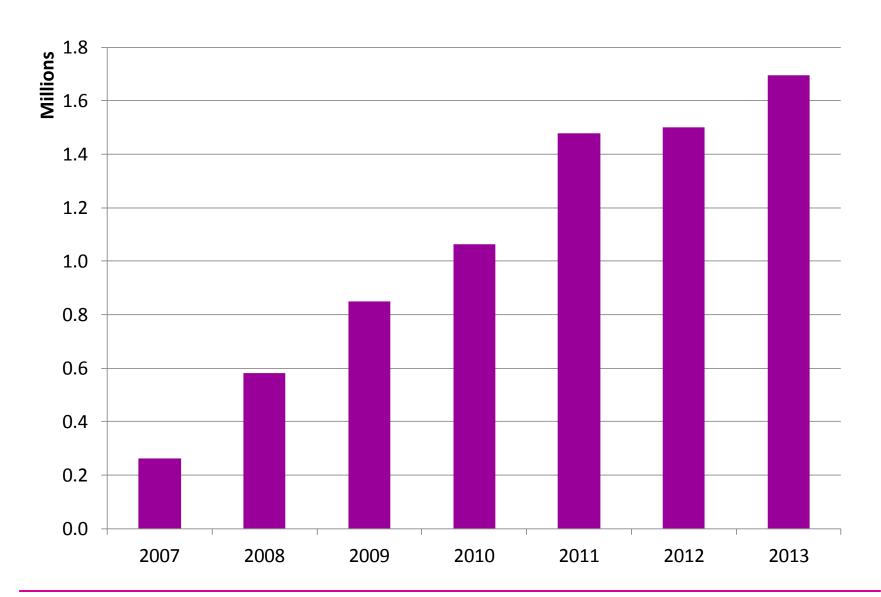
## Wizz Air - Romania's preferred airline

- 5 airports
- 4 bases
- 11 based aircraft
- 55 international routes
- 3.1 mln pax per year
- €300 mln tourism spend
- Over 3,000 jobs supported >
- Romania's preferred airline!



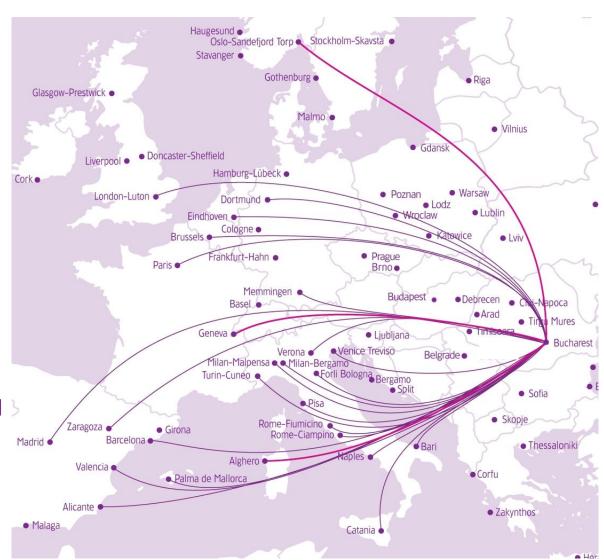


# Wizz Air passenger traffic in Bucharest



#### Wizz Air – delivering low fares in Bucharest

- 6 based aircraft
- 26 international routes
- 3 new routes to:
  - Oslo Torp
  - Alghero (Sardinia)
  - Geneva
- 1.7 million pax in 2013
- Over 1,700 jobs supported >
- Low fares grow tourism!





#### **Wizz Air new routes in Bucharest**



3 NEW ROUTES FROM BUCHAREST:			
Destination	Starts	Days	Fares from
Oslo Torp	18 May 2013	Tue, Sat	RON142
Alghero (Sardinia)	19 May 2013	Thu, Sun	RON92
Geneva	19 May 2013	Thu, Sun	RON142

Flights will be on sale soon on wizzair.com!

# New destinations: Oslo Torp, Alghero (Sardinia), Geneva

- **Alghero** leisure destination on the magnificent island of Sardinia, great for family holidays and for city breaks to the historic old town
- Oslo & Geneva Direct links for business, city break & ski. Saving time & money!
- Serving Romanian citizens and bi-directional tourist travel
- Welcomed by Romanian professionals abroad. Connecting friends and relatives!
- Two frequencies per week each; starts May 2013





# **SEAT SALE!**

# Flights on sale from RON92 one way, incl. taxes

CHOOSE SMART. FLY WIZZ AIR.

